

MICHIGAN REAL ESTATE LICENSING GUIDE

ELIGIBILITY FOR LICENSING – SALESPERSON

- Complete 40 hours of approved prelicensure education courses which includes at least 4 hours of civil rights law and equal opportunity in housing. A list of approved sponsors may be found at www.michigan.gov/realestate.
- Submit an application at www.michigan.icola.
 - Applicants must be at least 18 years of age and of good moral character. The fee due at the time of application is \$88.
- Pass the required examination administered by PSI Services, LLC (PSI). The cost of the examination is \$76.

ELIGIBILITY FOR LICENSING – BROKER OR ASSOCIATE BROKER

- Complete 90 hours of approved prelicensure education courses which includes 9 hours of civil rights law and equal opportunity in housing. A list of approved sponsors may be found at www.michigan.gov/realestate.
- Submit an application at www.michigan.gov/icola.
 - Applicants must be at least 18 years of age, be of good moral character, and have at least 3 years of acceptable real estate related experience in the business of real estate or in a field that is determined by the department to be relevant and related to the business of real estate, such as:
 - a real estate salesperson or broker
 - a licensed builder
 - an investor
 - a land or condominium developer
 - a loan or trust officer of a federal or state-regulated depository institution
 - a loan or trust officer of a mortgage company
 - a real estate office of a corporation
 - a title insurance company officer engaged in the closing of escrow accounts and real estate closings
 - a staff or real property appraiserThe fee due at the time of the application is \$143.
- Pass the required examination administered by PSI Services, LLC (PSI). The cost of the examination is \$76.

*Records unavailable from a foreign country in relation to education or experience shall be allowed upon submitting the following to the department:

(a) A notarized affidavit approved stating the total number of years of education received, the name of the school or schools attended, the dates each school was attended, the degree obtained, the courses taken, the grades received, and the names of each former employer.

(b) A notarized statement approved from a governmental official testifying to the unavailability of the necessary records.